



Mark P.S. Edward, CPA, CGMA, FCA

PARTNER

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Mark Edward, CPA, CGMA, FCA is a Partner at Hertzbach & Company, P.A. in the Nonprofit Services Group and leads the Complete Financial Outsourcing Group. Mr. Edward has over 30 years of client service experience and was previously an Assurance Partner with a national public accounting firm.

AREAS OF CONCENTRATION

- High Growth Businesses
- Outsourced Accounting Solutions
- Nonprofit Entities
- Employee Benefit Plans
- Auditing and Accounting Compliance

He has extensive experience in providing audit, outsourced accounting and consulting services to nonprofits and businesses including: financial and employee benefit audits; single audits; indirect cost rate proposals; audit and financial information presentations and consulting services; strategy, business processes and operations efficiency; internal control analysis. Mr. Edward has acted as the CFO for clients, including an \$80 million revenue international distribution company and a \$60 million budget national nonprofit. Mr. Edward has authored and co-authored articles for the Association Trends and the Journal of Accountancy on Outsourcing issues. He was the founder and chair of his former firm's national employee volunteer initiative. In 2008, Mark testified before a Maryland House Committee on CPA mobility legislation issues. Washington SmartCEO Magazine recognized Mr. Edward as a 2008 SmartCPA and a 2014 Power Player.

PROFESSIONAL EXPERIENCE

2011-Present	Hertzbach & Company, P.A. Rockville, Maryland <i>Partner</i>
2000-2011	BDO USA, L.L.P. Bethesda, Maryland <i>Partner</i>
1992-1999	S. Root & Co., Ltd. London, UK <i>Director</i>
1985-1991	Touche Ross, Co. (Deloitte & Touche) London, UK <i>Supervisor</i>

EDUCATION

- 1985** University of East Anglia, England, B.A.,
Economics/Economic & Social History (Hons)

CERTIFICATION

- 1991** The Institute of Chartered Accountants in
England and Wales, Fellow
- 2002** Commonwealth of Virginia, Certified Public
Accountant
- 2007** State of Maryland, Certified Public
Accountant
- 2010** District of Columbia, Certified Public
Accountant
- 2012** AICPA, Chartered Global Management
Accountant

PROFESSIONAL AFFILIATIONS

- American Institute of Certified Public Accountants
- Greater Washington Society of Certified Public Accountants (Current Board Director)
- Maryland Association of Certified Public Accountants (Past Board Director)
- Whitman-Walker Health (Treasurer, Past Chair)
- American Alliance of Museums (Past Board Director)
- Museum of Science Fiction (Advisory Board Chair)
- Maryland Chamber of Commerce (Past Board Director)
- National Aquarium in Baltimore (Past Board Director)
- Corporate Volunteer Council of Montgomery County (Past President)
- Greater Bethesda-Chevy Chase Chamber of Commerce (Past VP Budget & Finance)
- British American Business Association (Past Board Director)
- Leadership Montgomery (2007)